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UNDERGRADUATE COURSE REQUIREMENTS FOR PROFESSIONAL GOLF MANAGEMENT (PGM) MAJORS 2008-2009

Note: The professional golf management major is a limited access program. To be admitted to the professional golf management major, a student must meet the admission requirements for limited access programs in business. These requirements are described in a separate handout titled Admission Requirements for College of Business Limited Access Programs.

Course #		Course Title		Hrs	Course Prerequisites
Lower-level Prerequisites for PGM Majors: Students must earn a "C-" or better in each course. All of these courses, except ACG 2071, must be completed prior to admission to the PGM major.					
	ECO 2013	Principles of Macroeconomics		3	None
	ECO 2023	Principles of Microeconomics		3	None
	MAC 2233	Calculus for Business and Nonphysical Sciences		3	MAC 1105
	STA 2023	Fundamental Business Statistics		3	MAC 1105
	CGS 2100	Microcomputer Applications for Business		3	None
	ACG 2021	Introduction to Financial Accounting		3	None
	ACG 2071	Introduction to Managerial Accounting		3	ACG 2021
General Business Core Requirements for PGM Majors: Students must earn a "C-" or better in each course.					
	BUL 3310	The Legal and Ethical Environment of Business		3	None
	FIN 3403	Financial Management of the Firm		3	ECO 2023, ACG 2021
	GEB 3213	Business Communications		3	Admission to the major
	MAN 3240	Organizational Behavior		3	None
	MAR 3023	Basic Marketing Concepts		3	ECO 2023
General Business Breadth Requirements for PGM Majors: Students must earn a "C-" or better in each course.					
	HFT 3240	Managing Service Organizations		3	None
	MAN 4720	Strategic Management and Business Policy		3	FIN 3403, MAN 3240, MAR 3023
Plus three (3) electives from the following list of courses:					
	FIN 3244	Financial Markets, Institutions, and Intl. Finance Systems		3	ECO 2013, ACG 2021
	ISM 3003	Foundations of Management Information Systems		3	CGS 2100
	MAN 3504	Services Operations Management		3	QMB 3200
	MAN 3600	Multinational Business Operations		3	ECO 2013, ECO 2023
	MAR 3400	Professional Selling (formerly MAR 3700)		3	MAR 3023
	QMB 3200	Quantitative Methods for Business Decisions		3	CGS 2100, STA 2023
	REE 3043	Real Estate		3	None
	RMI 3011	Risk Management and Insurance		3	STA 2023

Please see reverse side

Course #	Course Title	Hrs	Course Prerequisites	
PGM Major Area Requirements: Students must earn a minimum grade point average (GPA) of 2.0 in the courses used to satisfy the PGM major area requirements.				
HFT	1XXX	Orientation to Professional Golf Management	1	None
HFT	2352	Introduction to Professional Golf Management	1	None
HFT	3806	Introduction to Food and Beverage Management	3	None
HFT	3277	Club Management (<i>Fall only</i>)	3	pre/co-req HFT 3806
HFT	3354	Agronomy for Golf Course Management (<i>Fall only</i>)	3	None
HFT	3263	Restaurant Operations	3	HFT 3806
HFT	3353	Intermediate Professional Golf Management	1	HFT 2352
HFT	4471	Managing Revenues and Expenses	3	FIN 3403, HFT 3806
HFT	4802	Catering Management	3	HFT 3806
HFT	3355	Advanced Professional Golf Management	1	HFT 3353
HFT	4224	Managerial Behavior in Hospitality Operations	2	All required HA courses

Additional Information:

- PGM majors must satisfy a number of supplemental requirements, including a “playing ability test” and several PGA workshops and internships. These requirements are outlined in the PGM Policies and Procedures Handout.** PGM majors must complete 16 months of approved internships.
- In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the Gordon Rule writing requirement, the summer school requirement, the FSU residency requirement, and total hours requirements.
- Students completing the PGM major receive a bachelor's degree in Hospitality Management.
- Transfer of upper-level business courses must be from business colleges at other 4-year, accredited institutions. These courses must carry prerequisites similar to those of the courses they are replacing, and they must be approved by the College of Business Undergraduate Programs Office. Once enrolled at FSU, students should **not** take any course at another institution without first receiving approval from the College of Business Undergraduate Programs Office.
- For further information regarding the professional golf management major, contact the PGM Director in the Dedman School of Hospitality, University Center, B-4100, 644-4787.