

Undergraduate Programs Office and Advising Center
 College of Business
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UNDERGRADUATE COURSE REQUIREMENTS FOR REAL ESTATE MAJORS 2008-2009

Note: The Real Estate major is a limited access program. To be admitted to the Real Estate major, a student must meet the admission requirements for limited access programs in business. These requirements are described in a separate handout titled Admission Requirements for College of Business Limited Access Programs.

Course #		Course Title		Hrs	Course Prerequisites
Lower-level Prerequisites for Real Estate Majors: Students must earn a "C-" or better in each course. All of these courses, except ACG 2071, must be completed prior to admission to the Real Estate major.					
	ECO	2013	Principles of Macroeconomics	3	None
	ECO	2023	Principles of Microeconomics	3	None
	MAC	2233	Calculus for Business and Nonphysical Sciences	3	MAC 1105
	STA	2023	Fundamental Business Statistics	3	MAC 1105
	CGS	2100	Microcomputer Applications for Business	3	None
	ACG	2021	Introduction to Financial Accounting	3	None
	ACG	2071	Introduction to Managerial Accounting	3	ACG 2021
General Business Core Requirements for Real Estate Majors: Students must earn a "C-" or better in each course.					
	BUL	3310	The Legal and Ethical Environment of Business	3	None
	FIN	3403	Financial Management of the Firm	3	ECO 2023, ACG 2021
	GEB	3213	Business Communications	3	Admission to the major
	MAN	3240	Organizational Behavior	3	None
	MAR	3023	Basic Marketing Concepts	3	ECO 2023
General Business Breadth Requirements for Real Estate Majors: Students must earn a "C-" or better in each course.					
	REE	3043	Real Estate	3	None
	RMI	3011	Risk Management and Insurance	3	STA 2023
Plus three (3) electives from the following list of courses:					
	FIN	3244	Financial Markets, Institutions, and Intl. Finance Systems	3	ECO 2013, ACG 2021
	HFT	3240	Managing Service Organizations	3	None
	ISM	3003	Foundations of Management Information Systems	3	CGS 2100
	MAN	3504	Services Operations Management	3	QMB 3200
	MAN	3600	Multinational Business Operations	3	ECO 2013, ECO 2023
	MAN	4720	Strategic Management and Business Policy	3	FIN 3403, MAN 3240, MAR 3023
	MAR	3400	Professional Selling (formerly MAR 3700)	3	MAR 3023
	QMB	3200	Quantitative Methods for Business Decisions	3	CGS 2100, STA 2023

Please see reverse side

Course #	Course Title	Hrs	Course Prerequisites
Real Estate Major Area Requirements: Students must earn a "C-" or better in each course.			
REE 4103	Real Estate Appraisal	3	REE 3043
REE 4143	Real Estate Market Analysis	3	REE 4103
REE 4204	Real Estate Finance	3	REE 3043, FIN 3403
REE 4313	Real Estate Feasibility Analysis	3	REE 3043 <u>and</u> either: REE 4103, REE 4204, or permission of department.
REE 4433	Legal Environment of Real Estate	3	REE 3043, BUL 3310

Additional Information:

1. **In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the Gordon Rule writing requirement, the summer school requirement, the FSU residency requirement, and total hours requirements.
2. Completion of REE 3043 and REE 4433 qualifies students to sit for the Florida salesperson license.
3. Completion of the real estate major qualifies students to sit for the Florida appraisal certification examinations.
4. Real Estate license preparation will not be substituted for REE 3043.
5. Selection of upper-division electives to satisfy the University-wide total hours requirement should be made after consultation with a faculty advisor.
6. REE 4103 and REE 4143 **cannot** be taken together.
7. Students are advised that all courses are not offered each semester.
8. Transfer of upper-level business courses must be from business colleges at other 4-year, accredited institutions. These courses must carry prerequisites similar to those of the courses they are replacing, and they must be approved by the College of Business Undergraduate Programs Office. Once enrolled at FSU, students should **not** take any course at another institution without first receiving approval from the College of Business Undergraduate Programs Office.
9. For further information regarding the real estate major, contact the Department of Risk Management/Insurance, Real Estate, and Business Law, RBA 313, 644-4070.